



# Talking to the Board about OT Cybersecurity

## Strategies to Unlock Funding

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Vision: A World that Is  
**Transforming and Safe**

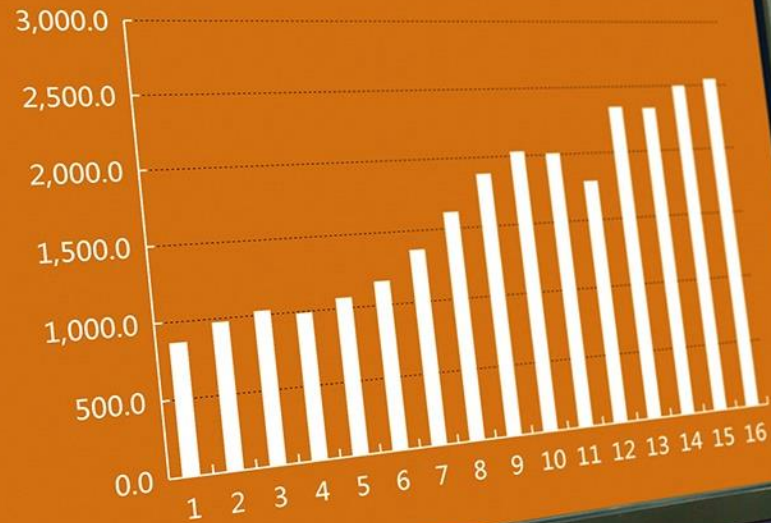


OT Heritage:

# Heterogeneous Environments

The Move to

# Homogeneous Environments



# Executive Engagement



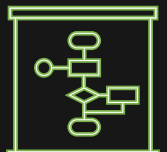
**When CEOs and boards are aligned with OT cybersecurity goals, everyone wins**



**Most companies spend 95% of their enterprise cybersecurity budgets on the IT side of the house – but OT generates the organization's revenue**



**OT threats are increasing, and most leaders recognize the risk to revenue and reputation**



**Now is the time to develop proactive plans and strategies – defense is doable**

# Understand Your Risk Profile, Align Strategy



Build foundation  
with executive  
alignment



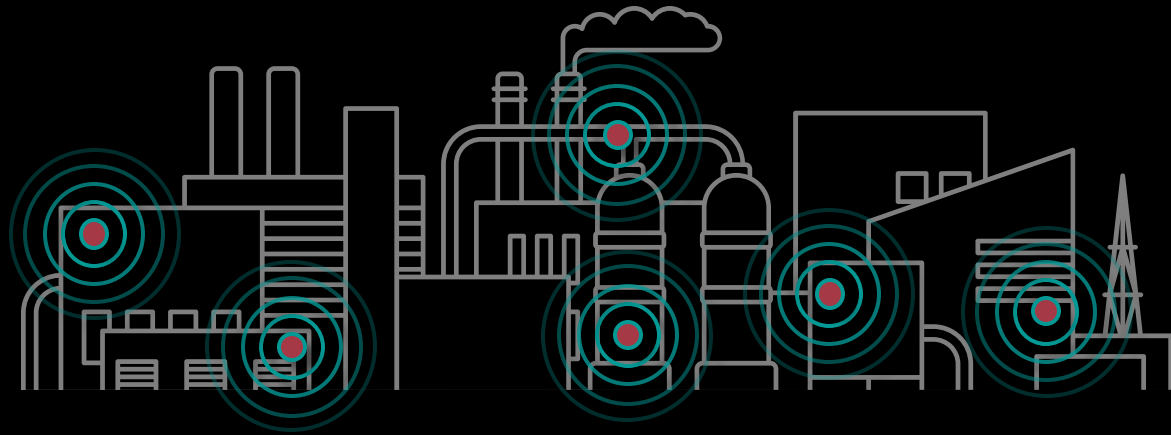
Identify crown  
jewels and 3-4  
realistic attack  
scenarios



Align  
requirements to  
drive funding  
priorities

# Scenario Planning

Realistic threat scenarios unite teams and leadership



- Complete novelty is a myth
- Start with known TTPs of likely adversaries
  - Ransomware in operations
  - Pipedream
  - Dragonfly
- Overlay crown jewels

# 5 CRITICAL CONTROLS FOR WORLD-CLASS OT CYBERSECURITY



ICS Incident Response Plan

1



Defensible Architecture

2



ICS Network Visibility & Monitoring

3



Secure Remote Access

4



Risk-Based Vulnerability Management

5





Q&A

Thank you!